

Fair and productive partnerships

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Research is often driven through partnership



We want to achieve fair and productive partnerships

Stakeholders in partnership



Objectives for fairness and productivity

- Maximise the benefits from research and how they are shared
- Cover necessary costs to sustain and develop the public asset
- Apply appropriate conditions to satisfy stakeholder expectation

Maximising and sharing the benefits of research



Securing improved patient outcomes

- ✓ Better health and care
- ✓ Access to new treatments and technologies
- ✓ Meeting the rising demand for healthcare
- ✓ Reduction in health inequalities
- ✗ Avoiding research that is socially unacceptable, unethical and which accelerates inequalities

Securing enhanced reputation

- ✓ More opportunities to attract investment and collaboration
- ✓ Collaboration between world leaders in healthcare, technology and innovation
- ✓ Increases attraction of NHS as a place to work
- ✗ Avoiding collaborations that tarnish reputation

Securing the right financial returns

- ✓ Opportunity to generate grant income, public investment and commercial revenues
- ✓ Attracting investment and economic growth for the life sciences sector in London and England
- ✗ Avoiding excessive commercial profit, and ensuring a fair return for the public

Securing knowledge and expertise

- ✓ Sharing skills and technology across sectors
- ✓ Nurturing current and future researchers
- ✓ Putting London 'on the map' as a place to do research
- ✗ Avoiding conditions that make it too hard to work with us to generate benefit



COSTS

Cost of development and storage of the data

- Maintaining a trusted research environment (the five 'safes')
- Cost of 'curating' the data to be joined up and readable, and to keep the tech reliable

Cost of meeting conditions of a fair partnership

- Delivering acceptable levels of transparency

Cost to reputation

- Risk of partnership not succeeding or conditions breached

INCOME

Revenue from charging to access data

- Fee charged to access data in safe setting for health research purposes

Costs saved through negotiated discounts on discoveries / products (benefit in kind)

- NHS receives discounts on products / drugs developed through use of health data

Revenue generated through equity share in products / services developed

- NHS takes an equity share in product developed using data; if successful when taken to market, NHS would receive a share of the profit

Applying conditions to satisfy stakeholder expectations

1. Income and charging

What charges should be applied to research projects to access data?

2. Level of transparency

How should we make clear what research is taking place?

3. Distribution of benefits

What should be done with the outputs of successful research?

What others?

What other issues are important to the public?